## Finance: Business Financial Management: Finance

**Career Pathway Plan of Study for Learners, Parents, Counselors, Teachers/Faculty**

This Career Pathway Plan of Study (based on the Financial and Investment Planning Pathway of the Finance Career Cluster) can serve as a guide, along with other career planning materials, as learners continue on a career path. Courses listed within this plan are only recommended coursework and should be individualized to meet each learner’s educational and career goals. *This Plan of Study, used for learners at an educational institution, should be customized with course titles and appropriate high school graduation requirements as well as college entrance requirements.

### EDUCATION LEVELS

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<th>GRADE</th>
<th>English/Language Arts</th>
<th>Math</th>
<th>Science</th>
<th>Social Studies/Sciences</th>
<th>Other Required Courses</th>
<th>Other Electives Recommended</th>
<th>Learner Activities</th>
<th>*Career and Technical Courses and/or Degree Major Courses for Investment Planning Pathway: Finance</th>
<th>SAMPLE Occupations Relating to This Pathway</th>
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*Career and Technical Courses for Investment Planning Pathway: Finance*

- **MS Word A; MS Excel A; MS Excel B; Introduction to Computers - Windows; Keyboarding**
- **Financial Accounting 1; Financial Accounting 2; Principles of Finance; Personal Finance; Team Building and Problem Solving**

**Written Communication; Speech**

- **Written Communication; Speech**
- **Introduction to Sociology; Introduction to Psychology**
- **MS PowerPoint; Job Quest**
- **Money and Banking, Investments; Principles of Insurance; Marketing Principles; Professional Profile; Business Law; Supervision**

### WITC-FINANCE

- **Year 13**: Written Communication; Speech
- **Year 14**: Technical Reporting
- **Year 15**: WITC has articulation agreements with the following institutions for students who graduate from WITC with an Associate Degree in Finance. Students should check with the institution they wish to transfer to for specific courses and credits that transfer.
  - PRIVATE: Bellevue University, Bellevue, Nebraska or Online Program – Capella University, Online Programs – Cardinal Stritch, Milwaukee, WI – Franklin University, Online Programs – Lakeland College, Sheboygan, WI – Marian College, Fond du Lac, WI – Milwaukee School of Engineering Rader School of Business – Northland College, Ashland, WI – Upper Iowa University, Fayette, IA or Online Programs
- **Year 16**: UW-UW-Platteville, UW-River Falls, UW-Stout, UW-Superior

### Articulation/Dual Credit

- **Articulation/Dual Credit Transcribed-Postsecondary courses may be taken/moved to the secondary level for articulation/dual credit purposes.**

- **WITC Placement Assessments–Academic/Career Advisement Provided**

- **Year 13**: Written Communication; Speech
- **Year 14**: Technical Reporting

### Credits may transfer to other institutions. Check with admissions advisors at institutions for specific course and/or credit transfers.