### Business, Management and Administration: Supervisory Management

#### Career Pathway Plan of Study for Learners and Counselors

This Career Pathway Plan of Study (based on the Management Pathway of the Business, Management and Administration Career Cluster) can serve as a guide, along with other career planning materials, as learners continue on a career path. Courses listed within this plan are only recommended coursework and should be individualized to meet each learner’s educational and career goals. *This Plan of Study, used for learners at an educational institution, should be customized with course titles and appropriate high school graduation requirements as well as college entrance requirements.

#### EDUCATION LEVELS

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<tr>
<th>GRADE</th>
<th>English/ Language Arts</th>
<th>Math</th>
<th>Science</th>
<th>Social Studies/ Sciences</th>
<th>Other Electives/ Recommended Electives</th>
<th>Learner Activities</th>
<th>*Career and Technical Courses and/or Degree Major Courses for Management Pathway: Supervisory Management</th>
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Articulation/Dual Credit Transcribed-Postsecondary courses may be taken/moved to the secondary level for articulation/dual credit purposes.

**WITC SUPERVISORY MANAGEMENT**

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<tr>
<th>Year 13</th>
<th>Written Communication; Speech; OR Oral/Interpersonal Communication</th>
<th>Introduction to Psychology OR Psychology of Human Relations</th>
<th>Choice Elective: 3 credits</th>
<th>Diversity and Change Management; Supervision; Personal Skills for Supervisors; Team Building and Problem Solving; Leadership Development</th>
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<td>Year 14</td>
<td>Math with Business Applications</td>
<td>Introduction to Sociology; Introduction to American Government; Economics</td>
<td>Race, Ethnic, and Diversity Studies; 3 credits of MS Office Coursework from: MS Access A; MS Excel A; MS Outlook; MS Word A; MS PowerPoint</td>
<td>Accounting Principles; Customer Service; Legal Issues for Supervisors; Safety in the Workplace; Contemporary Business for Supervisors; Organizational Development; Project Management; Managing for Quality; Human Resource Management</td>
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#### SAMPLE Occupations Relating to This Pathway

**Glenwood City High School**

- Accounting Manager
- Accounts Payable Manager
- Administrative Services Manager
- Assistant Credit Manager
- Association Manager
- Billing Manager
- Business Development Manager
- Chief Executive
- Compensation and Benefits Manager
- Credit and Collections Manager
- Entrepreneur
- Facilities Manager
- First Line Supervisor
- General Manager
- Government Manager
- Hospital Manager
- Human Resource Manager
- Management Analyst
- Management Trainee
- Manufacturing Manager
- Meeting and Convention Planner
- Operations Manager
- Payroll Manager
- Public Organization Manager
- Public Relations Manager
- Purchasing Manager
- Risk Manager
- Sports and Entertainment Manager

**WITC SUPERVISORY MANAGEMENT**

<table>
<thead>
<tr>
<th>Year 15</th>
<th>WITC has articulation agreements with the following institutions for students who graduate from WITC with an Associate Degree in Supervisory Management. Students should check with the institution they wish to transfer to for specific courses and credits that transfer.</th>
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<tbody>
<tr>
<td>Year 16</td>
<td>PRIVATE: Bellevue University, Bellevue, Nebraska or Online Program – Capella University, Online Programs – Cardinal Stitch, Milwaukee, WI – Franklin University, Online Programs – Lakeland College, Sheboygan, WI – Marian College, Fon du Lac, WI – Milwaukee School of Engineering Rader School of Business – Northland College, Ashland, WI – Upper Iowa University, Fayette, IA or Online Programs UW: UW-Oshkosh, UW-Platteville, UW-River Falls, UW-Stout</td>
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Credits may transfer to other institutions. Check with admissions advisors at institutions for specific course and/or credit transfers.