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# **Financial Services Pathway**

#### **EXPERIENCE. SUCCESS. ONE STACKABLE CREDENTIAL AT A TIME.**



Career Pathways are an innovative model that connects progressive levels of education allowing you to build upon your education in increments. Along the way you develop job skills, have potential for higher earnings, and become more marketable to employers. WITC also has support services available to help you along the pathway, including Study Skills, Employment Services, Accommodations, Financial Aid, and others.

# Financial Services Customer Representative

Technical Diploma (less than one-year)

#### **CAMPUS**

Ashland, New Richmond, Rice Lake, Superior, Outreach Centers: Ladysmith & Hayward

#### **CREDITS 14**

Part Time Options Available

**SEMESTER FULL TIME;** 

#### **ESTIMATED 2017-2018 TUITION**

\$2,020\*; Books \$TBD\*

#### POTENTIAL CAREERS

Bank Teller, Customer Service Associate, Member Services Representative, Teller, Cashier, Sales Associate, Loan Analyst, Loan Processor

#### POTENTIAL STARTING WAGES

\$8.95-\$13.62 Hourly\*\* \$18,616-\$28,330 Annually\*\* (potential annual starting wages are based on a full time 40 hour work week schedule)

#### WITC 2016 GRADUATES\*\*

No Graduate Follow-Up Data is Available. Financial Services Customer Representative is a new program.

**YEARS FULL TIME; Part Time Options Available** 

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#### Financial Services

Associate Degree (two-year)

#### **CAMPUS**

Ashland, New Richmond, Rice Lake, Superior, Outreach Centers: Ladysmith & Hayward

#### **CREDITS**

46 Credits Remain – If successfully completed the Financial Services Customer Representative Technical Diploma

60 Credits - Total Credits Needed to Receive Financial Services Associate Degree

#### **ESTIMATED 2017-2018 TUITION**

\$8,870\*; Books \$TBD\*

#### **Financial Aid Eligible**

#### POTENTIAL CAREERS

Business Manager or Owner, Loan Officer or Personal Banker, Sales or Sales Manager, Financial Analyst, Investment Advisor, Insurance Sales or Broker, Real Estate Sales or Broker, Stockbroker, Accountant / Bookkeeper

#### **POTENTIAL STARTING WAGES**

\$9.50-\$15.00 Hourly\*\* \$19,764-\$31,198 Annually\*\*

#### WITC 2016 GRADUATES\*\*

Employed Within 6 Months 100% Average Yearly Salary \$27,665

#### Bachelor's Degree

Lakeland University+ Northland College+ The College of St. Scholastica

LIM Pares Carrets

UW – Barron County

UW – Green Bay

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UW - Oshkosh

UW - Superior +

UW - Stout+

#### **POTENTIAL CAREERS**

Financial Manager, Financial Examiner, Financial Analyst

#### **POTENTIAL STARTING WAGES**

\$51,584-\$79,373 Annually\*\*

#### **Important Notes on Transferring:**

- The colleges listed above have developed an Associate Degree to Bachelor Degree Articulation Agreement with WITC (Colleges with a + have a transfer agreement directly related to the Financial Services field; other Bachelor Degree programs vary); other colleges may accept WITC credits upon a transcript review.
- The Transfer Information Systems (TIS) allows students to review which WITC courses could be accepted at UW Colleges. Review website for details: www.wisconsin.edu/transfer
- If interested in continuing your education or transferring credits to other colleges, it is encouraged you talk to the Transfer Coordinator or Advisor at your transfer school as soon as you start thinking about the process.



\*Tuition and book costs are for the entire program during the 2017-2018 school year (total credit amount listed). If you have completed previous credits that transfer into the more advanced program, your program costs may be less. Please speak with a WITC representative if you have questions on how costs are determined. Costs may vary by campus and are subject to change. Book costs have not been updated for the 2017-2018 school year.

\*\* Wage data is compiled from the 2016 Graduate Followup Report; if not available data compiled from Emsi and/or Wisconsin's Worknet, August 2017. When possible the average wages are figured from all 11 counties representing the WITC District using the SOC code(s) assigned to the programs. WITC data is from the 2015-2016 Graduate Follow-Up Report.. Annual salaries are based on a 40 hour work week over 52 weeks (2080 hours). The annual wages correspond directly with the listed hourly wages. Determination of wages and full and part time status is done by the employer.





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Pathways to WITC:			
START COLLEGE IN HIGH SCHOOL	ACADEMIC SUPPORT CENTER	PREPARED LEARNER COURSES	CREDIT FOR PRIOR LEARNING
Take college classes while in high school (such as dual credit or advanced standing)  To find out what courses are available at your high school, go to: www.witc.edu/highschool/advanced (click on your high school)	Structured Courses: Basic Education Communication Writing Foundations Basic Education Math Math Foundations	10831103 Intro to College Writing 10834109 Pre-Algebra 10835103 Study Skills 10838104 Intro to College Reading	National Exams (AP, CLEP, DSST, IB) or Industry Credentials Work/Life Learning Challenge Exams Military Credit from Other Colleges
Additional Opportunities may be available through AP courses, ITV Programming, or High School Academies	ADDITIONAL SERVICES INCLUDE: GED/HSED Preparation, Study Skills Strategies, Test Taking Strategies, Peer Tutoring, Personal Readiness, Career Exploration, (ELL) English Language Learner, Computer Literacy		For specifics on Credit for Prior Learning options, please go to: www.witc.edu/academics/transfer/priorlearn

#### Admission Steps (witc.edu/admissions):

**Associate Degree or Technical Diploma** (Full or Part-Time):

Must complete all three steps.

- 1. Apply Online (include \$30 fee if applicable) at witc.edu/apply
- 2. Assess for Placement
- 3. Admissions Meeting

Some programs may have additional program requirements.

**Take one class:** Register during Open Enrollment (no application required). Depending upon the course, you may be required to assess or submit other eligible college entrance scores. **Certificate:** Apply (no fee) and Register for courses

Reasonable accommodations for persons with disabilities will be made to ensure access to academic programs, activities, services and employment in accordance with Section 504 of the Rehabilitation Act of 1973 and the Americans with Disabilities Act (ADA), Amendments Act of 2008 (ADAA). For more details and to contact an Accommodations Specialist go online: www.witc.edu/stusvcs/disability.htm

#### **Class Formats Offered**

To view specific class times within the programs:

- 1. Go to www.witc.edu
- 2. Click on "Class Finder: Class Search and Register" on the left of the screen
- 3. Click to the "Credit Class Search" button and search for courses.

Not all classes within this program are available in every format offerred at WITC. Some class options available for this program include In-Person, Online, and ITV.

#### **Upcoming Start Dates**

**FALL 2017:** August 28, 2017 **SPRING 2018:** January 22, 2018

#### **Financial Assistance**

Financial Aid (FAFSA - Free Application for Federal Student Aid, including loans, grants, and workstudy): www.fafsa.ed.gov

WITC Scholarships: www.witc.edu/scholarships

WITC Promise Scholarship: Tuition assistance for qualifying high school graduates

There are agencies that may be able to provide financial support for tuition, books, tools, gas, and/or childcare based on income and other qualifying factors. To find out more, please contact an Admissions Advisor for an "Education Referral Document", which includes a full list of all available agency resources in your county of residence. Individuals are often required to complete the FAFSA prior to receiving funding from many of the agencies.

#### 2017-2018 Cost Per Credit

(WI & MN Residents) \$146/credit. (plus books and supplies) Online courses are an additional \$10/credit

### **Contact a WITC Admissions Advisor and Get Started:**

Ashland: 800.243.9482 x3195 OR Ashland.Admissions@witc.edu

New Richmond: 800.243.9482 x4339 OR

NewRichmond.Admissions@witc.edu

Rice Lake: 800.243.9482 x5220 OR RiceLake.Admissions@witc.edu Superior: 800.243.9482 x6243 OR Superior.Admissions@witc.edu

