

**10-114-2 FINANCIAL SERVICES  
2017-18 PROGRAM CURRICULUM CHECKLIST  
WITC-ASHLAND, NEW RICHMOND, RICE LAKE, SUPERIOR**

Name/ID \_\_\_\_\_

Date \_\_\_\_\_

CATALOG NUMBER	COURSE TITLE	HRS/WK	CR	FINANCIAL SERVICES CUSTOMER REPRESENTATIVE TECHNICAL DIPLOMA (30-114-1)	FINANCIAL SERVICES ASSOCIATE DEGREE (10-114-2)	DATE COMPL	TRANSFER OR GRADE
<b>FIRST TERM</b>					<i>Financial Aid Eligible</i>		
10101101	Financial Accounting 1	5	4				
10114125	Personal Finance	3	3				
10103146	MS Word A	2	1				
10103151	MS Excel A	2	1				
10103152	MS Excel B Coreq: 10103151 MS Excel A	2	1				
10804123	Math with Business Applications Prereq: Established score on placement assessment or 10834109 Pre-Algebra	3	3				
10801136	English Composition 1 Prereq: Established scores on placement assessments or Coreq: 10831103 Intro to College Writing	3	3				
	<b>TERM TOTAL</b>			10	16		
<b>SECOND TERM</b>							
10101103	Financial Accounting 2 Prereq: 10101101 Financial Accounting 1	5	4				
10101138	Budgeting and Cost Control	2	2				
10114107	Principles of Finance	3	3				
10196189	Team Building and Problem Solving	3	3				
10103106	MS PowerPoint	2	1				
10801198 or 10801196	Speech or Oral/Interpersonal Communication	3	3				
	<b>TERM TOTAL</b>			4	16		

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<b>THIRD TERM</b>							
10114192	Principles of Insurance	3	3				
10104102	Marketing Principles	4	3				
10104104	Selling Principles	4	3				
10105125	Business Law	3	3				
10809195	Economics	3	3				
	<b>TERM TOTAL</b>	16	15		15		
<b>FOURTH TERM</b>							
10114103	Money and Banking	3	3				
10114150	Investments	3	3				
10196191	Supervision	3	3				
10809198 or 10809188	Introduction to Psychology or Developmental Psychology	3	3				
10890105	Job Quest	1	1				
	<b>TERM TOTAL</b>	13	13		13		
	<b>PROGRAM REQUIREMENTS</b>			<b>14</b>	<b>60</b>		

Select the curriculum checklist based on the academic year you begin enrollment in your program.

Students admitted mid-year (January) and/or any student who takes courses out of sequence are not guaranteed course availability in all terms of the program. Enrollment in additional terms may be required to complete graduation requirements.

Please be advised that low enrollment class sections may be cancelled. You will be contacted by Student Services with information on other class sections available in alternate formats.

WITC GENERAL STUDIES COURSE OPTIONS FOR WITC ASSOCIATE DEGREE PROGRAMS

Specific General Studies courses are scheduled as requirements for this program. If you have completed General Studies coursework at another Wisconsin technical college, please refer to the Acceptable Transfer Course document at the following link (find your program) to see if your previous coursework will transfer <http://www.witc.edu/pgmpages/genstudies/curriculum.php>. If you have completed General Studies coursework at WITC in a prior term, the same options will apply for your program requirements.

*GRADUATION REQUIREMENTS: Although your academic advisor can provide guidance, you are ultimately responsible for selecting courses that meet a program's graduation requirements. If you do not take courses in the recommended sequence above, it may delay your completion of graduation requirements. A program plan grade point of 2.0 in a 4.0 grade system is required to graduate.*

EARN CREDIT FOR WHAT YOU ALREADY KNOW: Visit <http://www.witc.edu/academics/transfer/priorlearn.htm> for more information