

**Course Transfer Agreement**  
**Wisconsin Indianhead Technical College (WITC) – to Northland College**

**WITC General Studies and Business approved course transfers to Northland College**

Wisconsin Indianhead Technical College (WITC) and Northland College share a goal of facilitating for students the transfer of credits from Associate degrees into a range of possible bachelor's degrees at Northland College. The purpose of this formal Course Transfer Agreement is to provide details of the credit transfers to guide students who would like to end up graduating from Northland College.

**Conditions and Limitations**

This agreement may be amended as necessary to reflect changes in program and general education courses at either institution. Students will be made aware of the current requirements at the time of their enrollment.

WITC students who earn the credits outlined in the left column of the Transfer Guide table will be awarded the credits at Northland College, as detailed in the right column of the table.

WITC students transferring to Northland College have the opportunity to complete as many as 60-65 (maximum of transfer credits is 65) general education and (business) program credits at WITC and then take their remaining credits in their major at Northland College - to fulfill the liberal education curriculum requirements, program courses and electives to graduate with their Bachelor of Science degree from Northland College.

The terms of this agreement apply broadly to a variety of degree options at Northland College, for WITC students who have:

1. Completed the Associate Degree-level courses listed in this agreement with a C- or better
2. Met the transfer admission requirements of Northland College current at the time of application

Effective Date: Fall 2016

Periodic Review: Every three years

Ending Date: Based upon periodic review

**Approvals:**

Stephanie Erdmann 6-17-16

Stephanie Erdmann Date

Divisional Dean – Business

Wisconsin Indianhead Technical College

Cindy King 6-21-16

Cindy King Date

Director of Curriculum

Wisconsin Indianhead Technical College

Lesi D. Alldritt 6-23-16

Les Alldritt, VPAA and Dean of the Faculty Date

Northland College

Bonny Copenhaver 6/23/16

Bonny Copenhaver, Date

Vice President of Academic Affairs

Wisconsin Indianhead Technical College

Michael A. Miller 6-23-16

Michael Miller, President Date

Northland College

## WITC to Northland College – Course Transfers

General Studies – Natural Connections and Business Program courses – as of June 14, 2016

WITC Courses			Northland College course equivalents			
Credits	Course#	Course Title	Credits	Dept	Course#	Course Title
<b>English – Communication - Literature</b>						
3	801-195	Written Communication	3	ENG	110	College Writing (WI)
3	801-196	Oral-Interpersonal Comm	3	ENG	180	Public Speaking
3	801-197	Technical Reporting	3	BUS	198	<i>Business elective</i>
3	801-198	Speech	3	ENG	180	Public Speaking
<b>Totals for English/Literature</b>						
<b>Humanities</b>			<b>Required: 6-8 credits</b>			
3	809-166	Intro to Ethics: Theory & Apps	3	PHL	225	Ethics (QR)
<b>Totals for the Humanities</b>						
<b>Quantitative Reasoning – Math – Statistics</b>			<b>Required: 3-4 credits</b>			
3	804-133	Math and Logic	3	MTH	198	Math elective
3	804-189	Introductory Statistics	3 (of 4)	MTH	107	Statistical Concepts & Analysis (QR)
<b>Totals for Quantitative Reasoning</b>						
<b>Natural Sciences</b>			<b>Required: 6-8 credits</b>			
4	806-114	General Biology	4	BIO	115	Concepts of Biology (NS)
4	806-134	General Chemistry	4	CHM	110	General Chemistry (EC or NS)
4	806-177	General Anatomy & Phys	4	BIO	208	Anatomy
4	806-179	Advanced Anatomy & Phys	4	BIO	199	Biology elective (NS)
4	806-197	Microbiology	4	BIO	199	Biology elective (NS)
4	806-198	Human Biology		BIO	115	Concepts of Biology (NS)
<b>Totals for Natural Sciences</b>						
<b>Social Sciences</b>			<b>Required: 6-8 credits</b>			
3	809-122	Intro to American Government	3	SCD	230	The Political Process (EC or CU/WI)
3	809-159	Abnormal Psychology	3	PSY	346	Abnormal Psychology
3	809-174	Social Problems	3	SOC	225	Social Problems (SS)
3	809-188	Developmental Psychology	3	PSY	203	Lifespan Developmental Psych (WI and SS)
3	809-195	Economics	3	BUS	226	Essentials of Economics (SS)
3	809-196	Intro to Sociology	3 (of 4)	SOC	111	Introduction to Sociology (CU or SS)
3	809-198	Intro to Psychology	3 (of 4)	PSY	110	General Psychology (WI and SS)
<b>Totals for the Social Sciences</b>						
<b>Needs of an Ecologically Sustainable Future</b>			<b>Required: 3-4 credits</b>			
3	806-112	Principles of Sustainability	3	SCD	199	Sustainable Community Dev elective
<b>Totals for Sustainability</b>						(EC or CU/WI)
<b>Human or Cultural Diversity</b>			<b>Required: 3-4 credits</b>			
3	809-172	Intro to Diversity Studies	3	HUM	199	Humanities elective (HU)
<b>Totals for Diversity</b>						
<b>Experiential Course or Internship</b>			<b>Required: 3-4 credits</b>			
<b>Totals for Experiential/Internship</b>						
<b>Business Program courses</b>			<b>Business Program courses</b>			
4	101-101	Financial Accounting I	4	BUS	222	Fundamentals of Accounting
3	102-120	Business Law	3	BUS	331	Legal Environment of Business
3	102-115	Human Resource Management or	3	BUS	338	Human Resource Management
	104-198	Managing Human Resources				
3	104-102	Marketing Principles	3	BUS	228	Marketing Management (SS)
3	196-191	Supervision	3	BUS	232	Principles & Practices of Management (SS)
3	145-101	Entrepreneurship	3	BUS	229	Small Business Management (SS)
3	196-168	Organizational Development	3	BUS	361	Organizational Behavior (SS)