



Financial Services Pathway

EXPERIENCE. SUCCESS. ONE STACKABLE CREDENTIAL AT A TIME.



Career Pathways are an innovative model that connects progressive levels of education allowing you to build upon your education in increments. Along the way you develop job skills, have potential for higher earnings, and become more marketable to employers. WITC also has support services available to help you along the pathway, including Study Skills, Employment Services, Accommodations, Financial Aid, and others.

Financial Services Customer Representative

Technical Diploma (less than one-year)
(part time option available)

CAMPUS

Ashland, New Richmond, Rice Lake, Superior,
Outreach Centers: Ladysmith & Hayward

CREDITS 14

ESTIMATED 2018-2019 TUITION
\$2,048

POTENTIAL CAREERS

Bank Teller, Customer Service Associate,
Member Services Representative, Teller,
Cashier, Sales Associate, Loan Analyst, Loan
Processor

POTENTIAL STARTING WAGES

\$8.00 to \$10.76 Hourly**
\$16,640 to \$22,381 Annually**
*(potential annual starting wages are based on a
full time 40 hour work week schedule)*

WITC 2017 GRADUATES**

No graduate follow-up data as is a new
program.



Financial Services

Associate Degree (two-year)
(part time option available)

CAMPUS

Ashland, New Richmond, Rice Lake, Superior,
Outreach Centers: Ladysmith & Hayward

CREDITS

46 Credits Remain – If successfully
completed the Financial Services Customer
Representative Technical Diploma

**60 Credits - Total Credits Needed to Receive
Financial Services Associate Degree**

ESTIMATED 2018-2019 TUITION
\$8,799

Financial Aid Eligible

POTENTIAL CAREERS

Business Manager or Owner, Loan Officer
or Personal Banker, Sales or Sales Manager,
Financial Analyst, Investment Advisor,
Insurance Sales or Broker, Real Estate Sales or
Broker, Stockbroker, Accountant / Bookkeeper

POTENTIAL STARTING WAGES

\$9.99 to \$15.82 Hourly**
\$20,798 to \$45,000 Annually**

WITC 2017 GRADUATES**

Employed Within 6 Months 100%
Average Yearly Salary \$32,899



BEYOND WITC

Bachelor's Degree

Cardinal Stritch University
Lakeland University+
Northland College+
UW Oshkosh+
UW River Falls
UW Superior+
UW Stout

Important Notes on Transferring:

- The colleges listed above have developed an Associate Degree to Bachelor Degree Articulation Agreement with WITC (Colleges with a + have a transfer agreement directly related to the Financial Services field; other Bachelor Degree programs vary); other colleges may accept WITC credits upon a transcript review.
- The Transfer Information Systems (TIS) allows students to review which WITC courses could be accepted at UW Colleges. Review website for details: www.wisconsin.edu/transfer
- If interested in continuing your education or transferring credits to other colleges, it is encouraged you talk to the Transfer Coordinator or Advisor at your transfer school as soon as you start thinking about the process.



*Tuition are not yet available for the 2018-2019 school year. If you have completed previous credits that transfer into the more advanced program, your costs may be less. Please speak with WITC staff if you have questions on how costs are determined. Tuition is an estimate and does not include any miscellaneous fees for various courses, tools, books, supplies or uniforms. Program book costs are in addition to tuition and fees and vary depending on course selection and where the books are purchased or rented.
**Wage and employment data is compiled from the 2017 WITC or 2016 Wisconsin Technical College System (WTCS) Graduate Follow-Up Report; if not available, wage data is derived from the wage data compiled through Economic modeling software int'l (Emsi) based on the WITC region and the SOC codes assigned through the WTCS. The wage data presented is a range from the 10th percentile to median earnings in December 2017. Educational decisions should not be entirely based on the wage data presented as wages are subject to error and sampling bias. Some people may be hired at a lower or higher starting wage than what is reported here. Annual salaries, from Emsi data, are based on a 40 hour work week over 52 weeks (2080 hours).

Financial Services Pathway

PATHWAYS TO WITC:

START COLLEGE IN HIGH SCHOOL

Take dual credit or advanced standing courses in high school. To find out what courses are available at your high school, go to: WITC .EDU and enter "Dual Credit" in the search button. Click on your high school. Additional opportunities may be available through AP courses, ITV Programming, or High School Academies.

ACADEMIC SUPPORT CENTER

Basic Education Courses: Basic Education Communication, Basic Education Reading, Basic Education Math

General Studies Courses: Writing Foundations, Reading Foundations, Math Foundations

Additional Academic Support Services Include: GED/HSED Preparation, Study Skills Strategies, Test Taking Strategies, Peer Tutoring, Personal Readiness, Career Exploration, (ELL) English Language Learner, Computer Literacy

CREDIT FOR PRIOR LEARNING

National Exams (AP, CLEP, DSST, IB) or Industry Credentials

Work/Life Learning, Challenge Exams, Military, Credit from Other Colleges

For specifics on Credit for Prior Learning Options, please go to WITC .EDU and enter "Credit for Prior Learning" in the search button

Getting Started is Simple:

Associate Degree or Technical Diploma (Full or Part-Time)

- Apply Online at witc.edu/apply
- Schedule and Attend an Admissions Meeting

Take one class: Register during Open Enrollment (no application required). Depending upon the course, you may be required to assess or submit other eligible college entrance scores.

Certificate: Apply (no fee) and Register for courses

Reasonable accommodations for persons with disabilities will be made to ensure access to academic programs, activities, services and employment in accordance with Section 504 of the Rehabilitation Act of 1973 and the Americans with Disabilities Act (ADA), Amendments Act of 2008 (ADAA). For more details and to contact an Accommodations Specialist go online: WWW.WITC.EDU/stusvcs/disability.htm

Class Formats Offered

To view specific class times within the programs:

1. Go to WWW.WITC.EDU
2. Click on "Find a Class" on the top of the webpage
3. Search for courses.

Not all classes within this program are available in every format offered at WITC. Some class options available for this program include In-Person, Online, ITV, and Your Choice.

Upcoming Start Dates

FALL 2019: August 26, 2019

SPRING 2020: January 20, 2020

Financial Assistance

Financial Aid (FAFSA stands for Free Application for Federal Student Aid, including loans, grants, and workstudy): www.fafsa.ed.gov
WITC Scholarships: WWW.WITC.EDU; enter "scholarships" in the search button
WITC Promise Scholarship: Tuition assistance for qualifying high school graduates

There are agencies that may be able to provide financial support for tuition, books, tools, gas, and/or childcare based on income and other qualifying factors. To find out more, please contact an Admissions Advisor for an "Education Referral Document", which includes a full list of all available agency resources in your county of residence. Individuals are often required to complete the FAFSA prior to receiving funding from many of the agencies.

2018-2019 Cost Per Credit

(WI and MN Residents) \$148/credit. (plus books and supplies)
Online courses are an additional \$10/credit

Contact a WITC Admissions Advisor and Get Started:

Ashland: 800.243.9482 extension 3195

New Richmond: 800.243.9482 extension 4339

Rice Lake: 800.243.9482 extension 5220

Superior: 800.243.9482 extension 6243

E-mail: admissionadvisors@WITC.EDU



WISCONSIN
INDIANHEAD
TECHNICAL
COLLEGE

Experience. Success.

Please call 800.243.9482 or email:
admissionadvisors@WITC.EDU to
speak with an Admissions Advisor
to get started